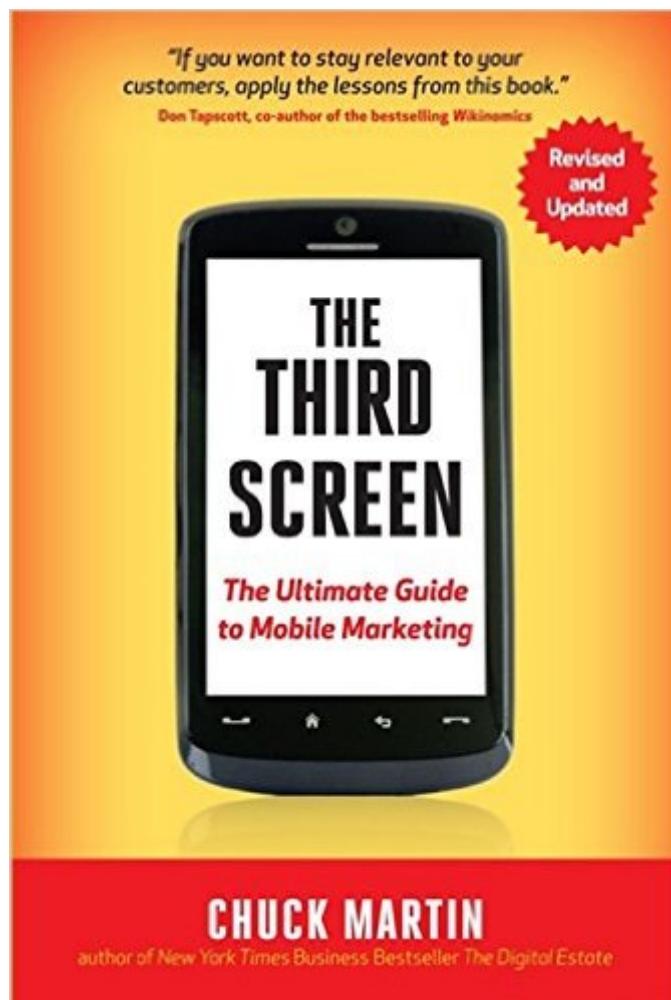


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The Third Screen: The Ultimate Guide To Mobile Marketing



Synopsis

The Ultimate Guide to Mobile Marketing — Revised and UpdatedAn American Express Open Forum Best Business BookWe are in the midst of a technological revolution bigger than the television or the PC. How do we, as marketers, harness mobile technology to serve our customers most effectively?With the “first screenâ •—the television—companies sent ads directly into consumersâ ™ living rooms, reaching millions with one campaign. The “second screenâ •—the personal computer—increased interaction between companies and consumers and allowed for immediate customer feedback. Now, the “third screenâ •—the mobile device—changed the game in an even more revolutionary way. The Third Screen: The Ultimate Guide to Mobile Marketing defines the implications, strategies, and tactics used to thrive in business during the mobile revolution. This revised, updated paperback links technological developments to behavioral changes, reveals the unexpected forces of the changes in mobile, and equips marketers and businesses for the future. A new breed of consumer has emerged: on the go and always on, tapping into content at the touch of a button—anytime, anywhere.

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